

Hi, I'm with **Online Car Finders**. In response to the vehicle inquiry we received from you through your buyers club, you are reading this document. I am so glad we could be of service to you and introduce a new and unique approach to saving you thousands.

First, let me explain who we are.

Online Car Finders was formed so that the vehicle purchaser would have an easy and cost effective way to purchase a vehicle. Without our service many folks end up going from dealer to dealer, wasting time and potentially a great amount of money. We know this can be a very frustrating experience, dealing with the sales people at a car lot. You never know if you are getting the best price and best quality from retail dealers. And that is a shame considering how much money the retail car dealers are taking from car sales. **Online Car Finders** will get you the exact car you are seeking at wholesale auction price, without the deceit, hassle, and compromise of dealing with the local retail dealerships.

Let me explain the difference between purchasing at auction price with us and retail at you local dealership.

Online Car Finders has no floor plan, inventory insurance, sales people, car lot employees and the over-head linked to a car dealership. Imagine the thousands of dollars per car that must be tacked on to the vehicle to get it to dealer cost. We do not spend thousands on advertising. And the big difference, we want you to save money while buying the vehicle of your choice.

For that matter, have you seen many "poor" car dealers? How are these huge dealerships being paid for? When you go into a dealership with a "dealer cost" price that you get from Edmunds.com or Kelly Blue Book, etc, and it shows that you are buying \$100 to \$200 over dealer cost, and the manufacturer offers you a \$3000 rebate, where does it come from? You think that you are buying at near cost, and they are selling at \$3000 below cost and losing money. I don't think so.

Online Car Finders will save you money. Since we do provide a service in finding you the best car at the best price, you will save. **Online Car Finders** is connected with Manheim Automobile Auctions. These are exclusive to dealers and manufacturers. There are hundreds of auctions across the Country. They sell between 100,000 and 150,000 cars each week. This is where car dealers buy and sell, and manufacturers sell their cars. With us, you can shop the whole country for the right car at the right price, and know exactly what you are getting for your money.

We have independent buyers that work at each of these auctions. We have the complete vehicle description, with the current mileage, included equipment, and the accurate condition of each vehicle. We know what hour of the day it will be going up for bids. We run a check on the VIN number of the vehicle, and then, one of our buyers will actually go and look at the car while we

are on the phone. We will know if it has had any paint or body work done, how much wear is left on the tires, if there are any scratches or dings, books, records, keys, floor mats, and so on. We have a very exhaustive inspection process. Besides the VIN check, we guarantee there has been no flood damage, no salvage title, no repossession, and no reported accidents. We make sure any recalls have been done, and that the vehicle was properly serviced under warranty, and that the warranty is transferable.

As an example of the kinds of cars we have access to, Buick sponsors the Tiger Woods golf tournaments. They send 200-300 cars to the tournament for the competitors and their staff to drive while they are in town for the tournament. After the tournament ends, these cars are then shipped to Manheim Auctions for dealers all over the country to have access to.

What I am doing now is a Market Analysis on the car that you want. I will be able to tell you what every one of these cars sold for at auctions in the last 30 days. This lets me know what I can expect to pay for one for the next 30 days, within \$500.

When we find your car, we will send you the vehicle condition report with pictures before we bid on it. We require a fully refundable deposit before we buy a vehicle for you. It is refundable until you give us the written "OK" to purchase the vehicle for you. Once you "pull the trigger", we place the bids and purchase your vehicle.

We will ship your vehicle to you the same way all cars are moved throughout the country, by a licensed and bonded carrier. At that point, all you have to handle is tag, tax, and title according to your local/state vehicle registration laws. **(By law, Online Car Finders can not hold itself responsible for collection of tag/tax/title fees, except for residents of the state of Georgia.)**

When you are ready for us to buy a car for you, we will send you a package with all of the information you will need with everything spelled out in writing. There are no hidden fees or surprises when you choose to deal through us. All of the cards are laid out on the table for you to see before we begin.